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Message Text

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INFO OCT-01 ARA-06 ISO-00 EB-07 RSC-01 /015 R

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COM/OED/MEPD:JMSANDS , DIR
ARA/PAN:HSTEIN (PHONE)
---------- 066665
P 212125Z NOV 74
FM SECSTATE WASHDC
TO AMEMBASSY PANAMA PRIORITY

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E.O. 11652: N/A
TAGS: BEXP, PN
SUBJECT: MAJOR PROJECT: TOCUMEN INTERNATIONAL AIRPORT

REF: PANAMA 6444

1. AL PERINI, PERINI CORPORATION, TOLD USDOC MAJOR PROJECTS HE WILL BE ARRIVING PANAMA AFTERNOON NOVEMBER 22 AND STAYING AT EL PANAMA. PERINI IN ALL PROBABILITY WILL REBID TOCUMEN CONSTRUCTION. HARBERT ONLY INTENDED BID FOUNDATION UNDER 3-A (PARAGRAPH 1 PANAMA 4629). NOW THAT 3A- INCLUDED IN OVERALL PRIME CONTRACT, HARBERT BIDDING AS FOUNDATION SUBCONTRACTOR TO PERINI. PERINI INTERESTED IN CONTACT WITH STAHLMAN FOR APPROPRIATE ASSISTANCE WITH DAC. SINCE PERINI ONLY US FIRM IN COMPETTION, BELIEVE APPROPRIATE EXTEND AS MUCH SUPPORT AS POSSIBLE.

2. FYI ACCORDING PERINI, HIS FIRM ALREADY HAS 50 THOUSAND DOLLARS PLUS INVESTED THIS BID AND UNDERSTANDABLY MIFFED THAT REBID SCHEDULED AFTER PERINI ONLY RESPONSIVE BIDDER NOVEMBER 7. SAID MEXICAN FIRM ONLY COMPETION BUT HAS NO AIRPORT CONSTRUCTION EXPERIENCE. DAC INCLUSION/EXCLUSION VARIOUS TYPES OF EQUIPMENT AND SUBCONTRACTS INTO PRIME CONTRACT ANOTHER IRRITANT AS BIDS MUST BE JUGGLED ACCORDINGLY. PERINI PARTICULARLY INTERESTED
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IN HOW MUCH OF IBRD LOAN LEFT FOR TOCUMEN PROJECT. END FYI.

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3. IN REFERENCE PARA 5 REFTEL, BELIEVE LITTLE USDOC CAN DO RELIEVE CONTRACTORS' ANXIETY OVER MATERIAL SHORTAGES. PERINI WAS OF THE OPINION THAT CERTAIN BUILDING METERIALS MAY BE MORE READILY AVAILABLE IN PANAMA THAN IN THE US.

4. UNDERSTAND FROM LOCAL GTE REP, THAT SUBSIDIARIES OF SYLVANIA HAVE SINGED CONTRACT FOR TOWER, PABX, AND MICROWAVE. TOWER PORTION VALUED AT DOLS 350,000 WITH TOTAL CONTRACT OVER DOLS 1 MILLION.
DECONTROLLED FOLLOWING NOVEMBER 21. 1975. INGERSOLL

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